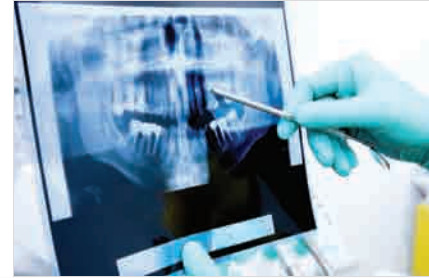


# Gray Matters

The truth about “gray film” in black and white

## Quality counts.

For over 100 years, the Kodak brand has become synonymous with providing high-quality film products to dental professionals. With Kodak dental film, you can count on the clearest, sharpest diagnostic images and work confidently knowing that all products are backed by expert service and support.



## Unknown sources.

As a dental professional, you want to choose brands you can trust, from dependable partners that provide unparalleled quality and service. However, with our global economy and easy accessibility via the Internet, it's easier than ever to obtain lower-priced products that may not have been cleared for use in the US and Canada from anonymous suppliers. While lower cost alternatives may be appealing in today's economy, you don't always get what you bargained for.

## Unnecessary risks.

“Gray film,” or dental film products obtained from these unknown sources, can bring risk to your practice's reputation as well as to your patients' safety and satisfaction. When purchasing from these unfamiliar sources, you cannot be assured that a product has been shipped, stored or handled properly. What's more, you also cannot be certain that the product you are using is actually the product you think you've purchased. In fact, in many cases, products have been repackaged with missing or altered expiration dates, incorrect instructions or without traceability information. All of these variables can result in poor film quality, reducing the ability to deliver an accurate diagnosis.

## Peace of mind.

Only Carestream Health's Authorized Channel Partners can provide a controlled supply chain that ensures:

- Quality, freshness and complete satisfaction.
- Product guarantees and warranties.
- Service and support from properly trained and qualified staff.
- Promotions and special offers designed especially for Kodak dental film users.



# Film Partners

Check the list below to make sure you are buying only “Authorized” Kodak dental film products. To find the Carestream Health Authorized Channel Partner for Kodak dental film products near you, contact **1-800-933-8031** or visit [www.kodakdental.com](http://www.kodakdental.com).

**Carestream Health authorized channel partners in the US and Canada\*:**



## U.S. CHANNEL PARTNERS

Ace Surgical Supply Co.  
 Ada Products Company, Inc.  
 AM Touch Dental  
 AMI Dental  
 Archer and White  
 Arnold Dental Supply Co., Inc.  
 Atlanta Dental Supply  
 Benco Dental Supply  
 Bergman Supply, Inc.  
 Burkhart Dental Supply Co.  
 Carolina Dental Supply, Inc.  
 Cedar Dental Supply Co.  
 Controlled Healthcare, LLC  
 Cramer Dental Sales  
 Darby Dental Supply  
 Dailey Resources Ltd  
 Darden Dental Supply  
 Davis Dental Supply  
 DC Dental Supplies, LLC  
 Delaware Valley Dental  
 Dental Equipment & Supply Corp  
 Dental Health Products, Inc.  
 Dental Products and Service, Inc.  
 Dyna Flex  
 Essie Dental Supply  
 Freud Dental Supply Co.  
 Goetze-Niemer Co.

Healthcare Supply Service, Inc.  
 Henry Schein, Inc.  
 Holt Dental Supply, Inc.  
 ICP, Inc.  
 Iowa Dental Supply Co.  
 iSmile Dental Products  
 Jahn Dental Supply Co.  
 Joe Klein Dental Supply  
 Johnson-Lund Co., Inc.  
 KAB Dental  
 Kings Two Dental Supply  
 Lonestar Dental  
 M&S Dental Supply Co.  
 Marrott Dental Enterprises  
 Midco Dental, Inc.  
 Midway Dental Supply  
 Midwest Dental Equip. & Supply  
 MWI Veterinary Supply  
 Nashville Dental, Inc.  
 New Line Medical, Inc.  
 Newark Dental Supply Co.  
 Nexadental  
 Northeast Dental & Medical Supplies, Inc.  
 Nowak Dental Supplies  
 Orange County Dental Supply  
 Ortho Technology  
 Ott Dental Supply Co.

Otto Dental Supply  
 Palm Beach Dental Inc.  
 Parkway Dental  
 Patterson Dental Holdings Inc  
 Pearson Dental Supply  
 Popp Dental Supply  
 Prime Dental Supply, Inc.  
 Priority Healthcare  
 Redwood Dental Supply  
 Reliable Dental  
 Rinnert Dental Co.  
 Safco Dental Supply  
 Scott's Dental Supply, LLC.  
 Sky Dental Supply, Inc.  
 Southern Anesthesia & Surgical  
 SmartPractice  
 Star Dental Supply, Inc.  
 Sunshine Medical Supply  
 Triad Ortho Group, Inc.  
 Tri-State Dental Supplies & Equipment  
 Ultimate Dental  
 Valley Dental Supply, Inc.  
 Valley Litho Supply  
 Webster Veterinary Supply  
 WestDent

## CANADIAN CHANNEL PARTNERS

Alpha Dental  
 Budget Dental Supplies Inc.  
 Busse Dental Supplies  
 Central Dental Supply  
 Clifts Dental

Executive Dental  
 First Service Dental Supply  
 Hansamed Limited  
 Henry Schein Canada, Inc.  
 Inland Dental Distributors Ltd.

K-Dental, Inc.  
 Larr Sales  
 Northern Surgical & Medical Supplies Ltd.  
 Patterson Dental  
 Sinclair Dental

\*as of July 30, 2010.

For more information, call **1-800-933-8031** or visit [www.kodakdental.com](http://www.kodakdental.com)



Carestream Health, Inc.

©Carestream Health, Inc., 2010.  
 The Kodak trademark and trade dress are used under license from Kodak.